

## Association of Accounting Technicians of Sri Lanka

## AA3 Examination - January 2018

## Questions and Suggested Answers

 Subject No: AA32
## MANAGEMENT ACCOUNTING AND FINANCE (MAF)

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## THE ASSOCIATION OF ACCOUNTING TECHNICIANS OF SRI LANKA EDUCATION AND TRAINING DIVISION

## AA3 Examination - January 2018 (AA32) Management Accounting and Finance SUGGESTED ANSWERS

## SECTION - A

Four (04) compulsory questions.
(Total 20 marks)

## Suggested Answers to Question One:

(a) Earned income is any income that is generated by working.

Ex. Salary earned from the employment.
Consulting fees
Owning a small business
Any other activity that pays based on time
(03 marks)
(b) Advantages

- It is not required to have startup capital to earn an income.
- It helps to build up a saving for an investment to make a portfolio or passive income.


## Disadvantages

- Once you stop working, you stop making money.
- Without a skill, it is difficult to make earn income.
- Earned income is taxed at higher rate comparatively.
(02 marks)
(Total 05 marks)


## Suggested Answers to Question Two:

## Financial Perspective

- Gross Profit Ratio
- Net Profit Ratio
- Return on Capital Employed
- Gearing Ratio
- Asset Turnover Ratio
- Debtors
- Creditors
- Sales growth


## Customer Perspective

- Number of customer complains
- Customer Attraction for the new products (sales ratio by products)
- Number of repeated customers
- Overall customer satisfaction
- New customers through recommendation from exist customers


## Suggested Answers to Question Three:

|  |  | $\mathbf{2 0 1 6 / 1 7}$ |
| :--- | ---: | ---: |

Suggested Answers to Question Four:
(a)

| Year | Profit | Depreciation | Cash Flows <br> $(850.00)$ | C.C.F <br> 0 |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 1 | $950.00)$ |  |  |  |

NB: The scrap value is considered as cash inflow in end of 04th year.
(b) Payback Period

$$
\begin{aligned}
(\mathrm{PBP}) & =\quad 2 \text { Years }+280 / 320^{*} 12 \text { Months } \\
& =\quad \underline{\mathbf{2}} \text { years and } \mathbf{1 0 . 5} \text { months }
\end{aligned}
$$

## End of Section A

## SECTION -B

Three (03) compulsory questions.
(Total 30 marks)
Suggested Answers to Question Five:
(Rs. '000)

| Rs.000 | Most Likely | Best Case <br> Scenario | Worst case <br> Scenario |
| :--- | ---: | ---: | ---: |
| Sales | 67,320 | 71,760 | 62,856 |
| Variable cost | $(28,544)$ | $(28,829)$ | $(27,657)$ |
| Contribution | $\mathbf{3 8 , 7 7 6}$ | $\mathbf{4 2 , 9 3 1}$ | $\mathbf{3 5 , 1 9 9}$ |
| Fixed cost | $(15,900)$ | $(15,750)$ | $(16,200)$ |
| Profit | $\mathbf{2 2 , 8 7 6}$ | $\mathbf{2 7 , 1 8 1}$ | $\mathbf{1 8 , 9 9 9}$ |

## Working

|  | Most Likely |  | Best Case Scenario |  | Worst case Scenario |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales Qty. | $120,000^{*} 1.02$ | 122,400 | $120,000^{*} 1.04$ | 124,800 | $120,000 * 0.97$ | 116,400 |
| Selling price | Rs500*1.1 | 550.00 | Rs500*1.15 | 575.00 | Rs500*1.08 | 540.00 |
| Sales Value <br> (Rs. '000) | 67,320 |  | 71,760 |  | 62,856 |  |
| $(122,400 * 550)$ |  | $(124,800 * 575)$ |  | $(116,400 * 540)$ |  |  |
| Variable cost | Rs220*1.06 | 233.20 | Rs220*1.05 | 231.00 | Rs220*1.08 | 237.60 |
| Fixed cost <br> (Rs. '000) | Rs15,000*1.06 | 15,900 | Rs15,000*1.05 | 15,750 | Rs15,000*1.08 | 16,200 |

(10 marks)

## Suggested Answers to Question Six:

(a) Labour

| Product |  | Labour <br> requirement <br> $(H r s)$ | Total <br> Requirement <br> Hrs |
| :--- | ---: | ---: | ---: |
| Juice A | $4,000.00$ | 1.00 | $4,000.00$ |
| Juice B | $3,800.00$ | 1.20 | $4,560.00$ |
| Juice C | $4,500.00$ | 0.80 | $3,600.00$ |
|  |  |  | $12,160.00$ |
| Labour Hours availability |  |  | $(11,000.00)$ |
| Shortfall |  |  | $\mathbf{1 , 1 6 0 . 0 0}$ |

Machine hours

| Product |  | Machine <br> requirement <br> $(H r s)$ | Total <br> Requirement <br> Hrs |
| :--- | ---: | ---: | ---: |
| Juice A | $4,000.00$ | 0.40 | $1,600.00$ |
| Juice B | $3,800.00$ | 0.60 | $2,280.00$ |
| Juice C | $4,500.00$ | 0.30 | $1,350.00$ |
|  |  |  | $5,230.00$ |
| Machine Hours availability |  |  | $\mathbf{( 7 , 0 0 0 . 0 0 )}$ |
| Excess |  |  | $\mathbf{1 , 7 7 0 . 0 0}$ |

Accordingly labour hours is the limiting factor.
(04 marks)
(b)

|  | Juice A | Juice B | Juice C |
| :--- | ---: | ---: | ---: |
| Selling price | 8,500 | 12,500 | 6,300 |
| Variable cost |  |  |  |
| Material | 3,800 | 6,900 | 3,200 |
| Labour | 400 | 480 | 320 |
| Variable production OH | 400 | 400 | 400 |
|  | $(4,600)$ | $(7,780)$ | $(3,920)$ |
| Contribution per unit | $\mathbf{3 , 9 0 0}$ | $\mathbf{4 , 7 2 0}$ | $\mathbf{2 , 3 8 0}$ |
| Labour requirement per unit (Hrs) | 1.00 | 1.20 | 0.80 |
| Contribution per labour hour | $3,900.00$ | $3,933.33$ | $2,975.00$ |
| Production Ranking | $\mathbf{2}$ | $\mathbf{1}$ | $\mathbf{3}$ |


| Product | Demand | Labour <br> requirement <br> $(\mathbf{H r s})$ | Total <br> Requirement <br> Hrs |
| :--- | ---: | ---: | ---: |
| Juice A | $4,000.00$ | 1.00 | $4,000.00$ |
| Juice B | $3,800.00$ | 1.20 | $4,560.00$ |
| Juice C | $3,050.00$ | 0.80 | $2,440.00$ |
|  |  |  | $\mathbf{1 1 , 0 0 0 . 0 0}$ |

Optimal Production Mix

| A | $=$ | 4,000 |
| :--- | :--- | :--- |
| B | $=3,800$ |  |
| C | $=3,050$ |  |

(06 marks)
(Total 10 marks)
(Rs. '000)

| Sugg | ted Answers <br> Machine Cost | Optrastion profit | Sevet: <br> Payments | Cash flows | COC@10\% | Present Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y0 | $(9,000)$ |  |  | $(9,000)$ | 1.000 | $(9,000)$ |
| Y1 | - | 3,900 | (462) | 3,438 | 0.909 | 3,125 |
| Y2 | - | 4,300 | (574) | 3,726 | 0.826 | 3,078 |
| Y3 | - | 4,600 | (658) | 3,942 | 0.751 | 2,960 |
| Y4 | - | 4,900 | (742) | 4,158 | 0.683 | 2,840 |
| Y5 | - | 4,400 | $(1,232)$ | 3,168 | 0.621 | 1,967 |
|  |  | * | - |  | NPV | 4,970 |

As per the computation above it is recommended to invest in the machinery as it generates a positive NPV of Rs. 4,970/-.

## Workings

(Rs. '000)

|  | Y1 | Y2 | Y3 | Y4 | Y5 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| PBT | 2,100 | 2,500 | 2,800 | 3,100 | 2,600 |
| Depreciation | 1,800 | 1,800 | 1,800 | 1,800 | 1,800 |
| Cash Flows | $\mathbf{3 , 9 0 0}$ | $\mathbf{4 , 3 0 0}$ | $\mathbf{4 , 6 0 0}$ | $\mathbf{4 , 9 0 0}$ | $\mathbf{4 , 4 0 0}$ |
| Capital Allowance | $(2,250)$ | $(2,250)$ | $(2,250)$ | $(2,250)$ | - |
| Taxable Profit | $\mathbf{1 , 6 5 0}$ | $\mathbf{2 , 0 5 0}$ | $\mathbf{2 , 3 5 0}$ | $\mathbf{2 , 6 5 0}$ | $\mathbf{4 , 4 0 0}$ |
| Tax Payment at $28 \%$ | 462 | 574 | 658 | 742 | 1,232 |

## End of Section B

Two (02) compulsory questions.
(Total 50 marks)

## Suggested Answers to Question Eight:

(A)

|  | Rs. |
| :--- | ---: |
| Sales (9,000 x 200) | $1,800,000$ |
| Materials - Scrap value (1,400m x 45) | $(63,000)$ |
| Material to be purchased [(9,000 x 0.4-1,400) x 250] | $(550,000)$ |
| Labour : |  |
| Wages - not a relevant cost | - |
| Overtime (500 x 160 x 1.5) | $(120,000)$ |
| OT for regular order (300 x 160 x 1.5) | $(72,000)$ |
| Supervisor - Fixed salary (not relevant) | - |
| Variable overheads (2,250 x 80) (W-01) | $(180,000)$ |
| Machine hours (8,500 x 6) | $(51,000)$ |
| Design Cost - (sunk cost) | - |
| Profit | $\mathbf{7 6 4 , 0 0 0}$ |

Order should be accepted.
(W-01)

Labour hours $=\frac{15 \times 9,000}{60}$
$=\quad$ 2,250 hours
(12 marks)
(B) (a)


Abandon Product
(09 marks)
(b)

| Outcome point A | $=$ | Expected total contribution |
| ---: | :--- | :--- |
| (with advertising) | $=$ | $[(1,450,000 \times 0.7)+(860,000 \times 0.3)]$ |
|  | $=$ | $1,273,000$ |
| Advertising Cost | $=$ | $\underline{\underline{978,000}}$ |
| Net Contribution | $=$ | Expected total contribution |
| Outcome point B | $=$ | $\underline{(1,300,000 \times 0.5)+(650,000 \times 0.5)}$ |
| (without advertising) | $=$ |  |

## Suggested Answers to Question Nine:

(A) (a)
i) Sales Price Var
ii) Margin Variance $=$ Budgeted Margin $x \quad$ (Actual Qty. $\quad$ Budgeted Qty.)

$$
=\quad 130 \quad \mathrm{x} \quad(10,850 \quad-\quad 11,000)
$$

$=\quad \underline{\underline{19,500}}$ Adverse

Direct Material
iii) Price Variance

| $=$ | Actual Usage | x | (Standard Price | - | Actual Price) |
| :--- | ---: | :--- | ---: | :--- | :--- |
| $=$ | 41,360 | x | $(75$ | - | $(3,308,800 / 41,360)$ |
| $=$ | $41,360(75-80)$ |  |  |  |  |
| $=$ |  | $\underline{\underline{\mathbf{2 0 6}, \mathbf{8 0 0}}}$ | Adverse |  |  |
|  |  |  |  |  |  |
| $=$ | Standard Price | x | $($ Standard Use | - | Actual Use) |
| $=$ | 75 | x | $(10,850 * 4 \mathrm{Kg}$ | - | $41,360)$ |
| $=$ | $75(43,400-41,360)$ |  | $\underline{\mathbf{1 5 3 , 0 0 0}}$ | Favourable |  |

Direct Labour Rate

| $=$ | Actual Hours Paid | x | (Standard Rate | - |
| :--- | ---: | :--- | ---: | :--- |
| $=$ | Actual Rate) |  |  |  |
| $=$ | $($ Rs.2,681,800/220) | x | $(250$ | - |
| $=$ | $12,190 \times 30$ |  |  |  |
| $=$ |  | $\underline{\underline{\mathbf{3 6 5 , 7 0 0}}}$ | Favourable |  |

Direct Labour
vi) Efficiency Variance $=\quad$ Standard Rate $\mathrm{x} \quad$ (Standard Hrs - Actual Hrs)

$$
\begin{array}{llll}
= & 250 & \mathrm{x} & (10,850 \\
& & 12,190) \\
= & \underline{\underline{\mathbf{3 3 5}, 000}} & \text { Adverse }
\end{array}
$$

(b)

| Operating statement |  |  | Rs. |
| :--- | ---: | ---: | ---: |
| Budgeted contribution | $\mathbf{1 1 , 0 0 0 * 1 3 0 / -}$ |  | $\mathbf{1 , 4 3 0 , 0 0 0}$ |
| Sales Margin Volume Variance |  |  | $(19,500)$ |
| Budgeted contribution of actual sales |  |  | $1,410,500$ |
| Variable cost | A | F |  |
| Sales price variance |  | 455,700 |  |
| D. Material Price Variance | 206,800 |  |  |
| D. Material Usage Variance |  | 153,000 |  |
| D. Labour Rate Variance |  | 365,700 |  |
| D. Labour Efficiency Variance | 335,000 |  |  |
| VOH Expenditure variance | 75,950 |  |  |
| VOH Efficiency variance |  | - | 99,050 |
| Total variable cost | 617,750 | $1,073,450$ | 455,700 |
| Actual Contribution |  |  | $\mathbf{1 , 8 6 6 , 2 0 0}$ |

(05 marks)
(B)
(a) $\mathrm{K}_{\mathrm{e}}=\frac{\mathrm{D}_{0}(1+\mathrm{g})}{\mathrm{P}_{0}}+\mathrm{g}$

$$
\mathrm{K}_{\mathrm{e}}=\frac{2.8(1+.05)}{21}+.05 \times 100
$$

$\mathrm{K}_{\mathrm{e}}=\quad \underline{\underline{19 \%}}$
(03 marks)
(b) $\mathrm{Kp}=\frac{\mathrm{D}_{0}}{\mathrm{P}_{0}}$

$$
\begin{aligned}
\mathrm{Kp} & =\frac{1.2}{12} \times 100 \\
\mathrm{Kp} & =\quad \underline{\underline{10 \%}}
\end{aligned}
$$

(c) Cost of Listed Debentures:

| Year |  | Cash <br> Flow | Discounting <br> Factor @ <br> $\mathbf{1 0 \%}$ | DCF | Discounting <br> Factor @ <br> $\mathbf{1 5 \%}$ | DCI |
| :---: | :--- | ---: | ---: | ---: | ---: | ---: |
| 0 | Issuing Debentures | 98 | 1 | 98 | 1 | 98 |
| $1-2$ | Payment of Interest | $(12)$ | 1.735 | $(20.82)$ | 1.625 | $(19.5)$ |
| 2 | Redemption | $(100)$ | 0.826 | $(82.6)$ | 0.756 | $(75.6)$ |
|  |  |  |  | $\mathbf{( 5 . 4 2 )}$ |  | $\mathbf{2 . 9}$ |

```
IRR = 15% - 5% x 2.9
    = 13.2%
OR
IRR = 10% + [(5% / 8.32) x 5.42]
    = 13.2%
```


## Notice :

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